SoftwareOne Renews and Expands its Position on new OCRE 2024 Framework

New agreement makes SoftwareOne expertise in multi-cloud services and artificial intelligence available to more than 25,000 European public sector organisations across 35 countries

Stans, Switzerland | 14 January 2025 – **SoftwareOne Holding AG, a leading global provider of software and cloud solutions, today announced that it has renewed its position as a key multi-cloud and AI advisor on the new OCRE 2024 Framework across 35 European countries and more than 25,000 organisations. This includes research, education, healthcare, nonprofit and other public sector entities. The OCRE framework is an EU-compliant cloud procurement framework, administered by GÉANT, the collaboration of European National Research and Education Networks (NRENs). SoftwareOne has consistently been selected as a service provider within GÉANT's Cloud Frameworks since their inception in 2017. The new agreement, effective from February 2025 to 2030, expands SoftwareOne's scope of access beyond educational and research institutions to the broader public sector.**

SoftwareOne has been awarded its renewed position on the framework due to its robust partnerships with leading hyperscalers, other cloud and AI providers, and its extensive expertise in the education and research sectors. With the renewal and expansion of the agreement, the wider public sector, including mission-critical government organisations, will be able to procure cloud and AI services in a compliant, efficient, and cost-effective manner. This will help streamline their cloud adoption processes, provide access to high-end networks directly connected to hyperscaler data centres, leverage sovereign cloud solutions to ensure data security and compliance, and optimise cloud spend. Additionally, this framework enables organisations to operate and collaborate securely with other institutions, enhancing data safety.

"Cloud and AI consumption are already high in this sector with cloud computing sales estimated [to rise to $2 trillion](#) by the end of the decade. As a leading global software and cloud solutions provider with deep industry knowledge and strong relationships with multi-cloud vendors, SoftwareOne is uniquely positioned to help these organisations with their cloud and AI technology choices," said **Florian Schultz, Global Public Sector Leader at SoftwareOne**. "We look forward to supporting the digital transformation of European public sector organisations as their IT partner."

"The GÉANT cloud frameworks have been a fundamental driving force for digital transformation and innovation in European research and education," said **Monique Pellinkhof, Senior Procurement Manager at GÉANT**. "Together with the innovative service providers selected in the framework, such as SoftwareOne, we anticipate greater pervasiveness of commercial cloud

services alongside community cloud efforts, advancing global research, digitising education, and transforming institutional access to resources."

SoftwareOne serves public sector organisations in more than 100 countries, including higher education entities, research institutes, healthcare providers, infrastructure organisations, and other government bodies, offering a tailored portfolio of software, cloud, AI, and services.

SoftwareOne is an AWS Premier Tier Services partner. Operating in more than 60 countries, SoftwareOne has achieved more than 1,300 AWS certifications and 23 AWS competencies and partner programs, including Migration and Modernisation, Security Services and DevOps Services, alongside vertical competencies, such as Financial Services, SaaS and Non-profit.

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About SoftwareOne

SoftwareOne is a leading global software and cloud solutions provider that is redefining how organisations build, buy and manage everything in the cloud. By helping clients to migrate and modernise their workloads and applications - and in parallel, to navigate and optimise the resulting software and cloud changes - SoftwareOne unlocks the value of technology. The company's ~9,300 employees are driven to deliver a portfolio of 7,500 software brands with a presence in over 60 countries. Headquartered in Switzerland, SoftwareOne is listed on the SIX Swiss Exchange under the ticker symbol SWON. Visit us at www.softwareone.com

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About GÉANT

GÉANT is Europe's leading collaboration on network and related infrastructure and services for the benefit of research and education, contributing to Europe's economic growth and competitiveness. The organisation develops, delivers, and promotes advanced network and associated e-infrastructure services, and supports innovation and knowledge-sharing amongst its members, partners, and the wider research and education networking community.